

# HEARTS AND MINDS INVESTMENTS LIMITED ACN 628 753 220

## **NOTICE OF ANNUAL GENERAL MEETING**

**TAKE NOTICE** that the Annual General Meeting of Shareholders of Hearts and Minds Investments Limited (**Company**) will be held at the time, date and place specified below:

Time: 3pm (AEDT)

Date: Monday 23 November 2020

Place: Online at https://web.lumiagm.com/380056983

The Explanatory Notes to this Notice provide additional information on the matters to be considered at the Meeting. The Explanatory Notes and the Proxy Form are part of this Notice.

#### **AGENDA**

#### **ORDINARY BUSINESS**

#### **Financial Statements and Reports**

To receive the Financial Statements, Directors' Report and Auditor's Report for the Company for the year from 1 July 2019 to 30 June 2020.

#### Resolution 1 Adoption of the Remuneration Report

To consider, and if thought fit, to pass the following as an ordinary Resolution:

"That the Company adopt the Remuneration Report for the year from 1 July 2019 to 30 June 2020 in accordance with Section 250R(2) of the Corporations Act."

**Note**: This Resolution is advisory only and does not bind the Company or the Directors. A voting exclusion applies in respect of this resolution – see Explanatory Memorandum for details.

#### Resolution 2 Re-election of Director – Ms Lorraine Berends

To consider, and if thought fit, to pass the following as an ordinary Resolution:

"That, Ms Lorraine Berends, being a Director, who retires in accordance with clause 6.7 of the Constitution and ASX Listing Rule 14.5 and being eligible, be re-elected as a Director of the Company."

## Resolution 3 Re-election of Director – Mr David Wright

To consider, and if thought fit, to pass the following as an ordinary Resolution:

"That, Mr David Wright, being a Director, who retires in accordance with clause 6.7 of the Constitution and ASX Listing Rule 14.5 and being eligible, be re-elected as a Director of the Company."

#### Resolution 4 Re-election of Director – Mr Christopher Cuffe

To consider, and if thought fit, to pass the following as an ordinary Resolution:

"That, Mr Christopher Cuffe, being a Director, who retires in accordance with clause 6.7 of the Constitution and ASX Listing Rule 14.5 and being eligible, be re-elected as a Director of the Company."

BY ORDER OF THE BOARD

3/m/n

Tom Bloomfield Company Secretary

23 October 2020

#### 1. Explanatory Memorandum

The Explanatory Memorandum and the annexure accompanying this Notice of Annual General Meeting are incorporated in and comprise part of this Notice of Annual General Meeting and should be read in conjunction with this Notice of Annual General Meeting.

#### 2. Who may vote

In accordance with Regulation 7.11.37 of the Corporations Regulations, the Company (as convenor of the Meeting) has determined that a person's entitlement to attend and vote at the Meeting will be those persons set out in the register of Shareholders as at 7.00pm (AEDT) on 21 November 2020.

#### 3. Proxies

A Shareholder entitled to attend this Meeting and vote, is entitled to appoint a proxy to attend and vote on behalf of that Shareholder at the Meeting.

- (a) A proxy need not be a Shareholder.
- (b) If the Shareholder is entitled to cast two or more votes at the Meeting, the Shareholder may appoint two proxies and may specify the proportion or number of the votes which each proxy is appointed to exercise. If the Shareholder appoints two proxies and the appointment does not specify the proportion or number of votes each proxy may exercise, each proxy may exercise half of the votes held by that Shareholder.
- (c) If the Shareholder appoints only one proxy, that proxy is entitled to vote on a show of hands. If a Shareholder appoints two proxies, only one proxy is entitled to vote on a show of hands.
- (d) Where two proxies are appointed, any fractions of votes resulting from the appointment of two proxies will be disregarded.
- (e) A Proxy Form accompanies this Notice.
- (f) Unless the Shareholder specifically directs the proxy how to vote, the proxy may vote as he or she thinks fit or abstain from voting.
- (g) If a Shareholder wishes to appoint a proxy, the Shareholder should complete the Proxy Form and comply with the instructions set out in that form relating to lodgement of the form with the Company.
- (h) The Proxy Form must be signed by the Shareholder or his or her attorney duly authorised in writing or, if the Shareholder is a corporation, either signed by an authorised officer or attorney of the corporation or otherwise signed in accordance with the Corporations Act.
- (i) If any attorney or authorised officer signs the Proxy Form on behalf of a Shareholder, the relevant power of attorney or other authority under which it is signed or a certified copy of that power or authority must be deposited with the Proxy Form.
- (j) The Proxy Form (together with any relevant authority) must be received by no later than 3pm (AEDT) on 21 November 2020.
- (k) The completed Proxy Form may be:
  - Lodged online at https://www.votingonline.com.au/hm1agm2020
  - Mailed to the address on the Proxy Form; or
  - Faxed to Hearts and Minds Investments Limited, Attention Company Secretary, on facsimile number +61 2 9290 9655.

## 4. Corporate Representative

Any corporate Shareholder who has appointed a person to act as its corporate representative at the Meeting should provide that person with a certificate or letter executed in accordance with the Corporations Act authorising him or her to act as that company's representative. The authority must be sent to the Company and/or registry at least 24 hours in advance of the Meeting.

### **Hearts and Minds Investments Limited**

ACN: 628 753 220

#### **EXPLANATORY MEMORANDUM**

This Explanatory Memorandum forms part of the Notice convening the Annual General Meeting of Shareholders of Hearts and Minds Investments Limited (**Company**) to be held online at 3pm (AEDT) on 23 November 2020.

This Explanatory Memorandum is to assist Shareholders in understanding the background to, and the legal and other implications of, the Notice and the reasons for the proposed Resolutions. Both documents should be read in their entirety and in conjunction with each other.

#### **Resolution 1: Adoption of the Remuneration Report**

The Corporations Act requires that at a listed company's annual general meeting, a resolution that the remuneration report be adopted must be put to the Shareholders. However, such a resolution is advisory only and does not bind the Directors of the Company.

The Remuneration Report sets out the Company's remuneration arrangements for Key Management Personnel of the Company. The Remuneration Report is part of the Directors' Report contained in the Annual Report.

A reasonable opportunity will be provided for discussion of the Remuneration Report at the Annual General Meeting.

#### **Voting consequences**

Under the Corporations Act, if at least 25% of the votes cast on a remuneration report resolution are voted against the adoption of the remuneration report in two consecutive annual general meetings, the Company will be required to put to Shareholders a resolution at the second annual general meeting as to whether another general meeting should be held (within 90 days) at which all Directors who were in office at the date of approval of the applicable Directors' Report must stand for re-election.

#### **Voting Exclusion Statement:**

The Company will disregard any votes cast in favour of Resolution 1 by or on behalf of the Key Management Personnel whose remuneration details are included in the Remuneration Report, or by any of the Key Management Personnel's associates.

However, the Company need not disregard any votes cast on this resolution if cast by:

- a person as proxy or attorney for another person who is entitled to vote on the resolution, in accordance with directions given to the proxy or attorney to vote on the resolution in that way;
- the Chairman as proxy or attorney for a person who is entitled to vote on the resolution, in accordance with a direction given to the Chairman to vote on the resolution as the Chairman decides; or
- a holder acting solely in a nominee, trustee, custodial or other fiduciary capacity on behalf of a beneficiary provided the following conditions are met:
  - o the beneficiary provides written confirmation to the holder that they are not excluded from voting, and are not an associate of a person excluded from voting, on the resolution; and
  - the holder votes on the resolution in accordance with directions given by the beneficiary to the holder to vote in that way.

Shareholders should be aware that the Chairman intends to vote all undirected proxies given to the Chairman in favour of the resolutions of the Annual General Meeting, including this Resolution 1, subject to compliance with the Corporations Act.

#### **Director's Recommendation**

The Board unanimously recommends that shareholders vote for Resolution 1.

#### Resolution 2 - 4: Re-election of Directors

Clause 6.7 of the Constitution and ASX Listing Rule 14.5, provides that at every annual general meeting one third of the Directors or, if their number is not a multiple of 3, then, subject to the Listing Rules, the number nearest to one-third (rounded up to the nearest whole number), must retire from office and be eligible for re-election.

Information on each of the Directors including their experience, other directorships and interests in the Company can be found in the Directors' Report of the Annual Report (available on the Company's website <a href="https://www.heartsandmindsinvestments.com.au">https://www.heartsandmindsinvestments.com.au</a>).

Having had regard to the ASX Principles, the Board considers all the Directors to be independent Non-executive Directors.

#### **Resolution 2: Re-election of Lorraine Berends**

Lorraine Berends joined the Board as an independent, Non-executive Director in 2018 and is also a member of the Investment Committee.

Ms Berends has worked in the financial services industry for 40 years and possesses extensive experience in both investment management and superannuation. Before moving to a non-executive career in 2014, she worked for 15 years with US based investment manager Marvin & Palmer Associates. She contributed extensively to industry associations throughout her executive career, serving on the boards of the Investment Management Consultants Association (IMCA Australia) for 13 years (7 years as Chair) and the Association of Superannuation Funds Australia (ASFA) for 12 years (3 years as Chair). She has been awarded life membership of both IMCA Australia and ASFA. She holds a Bachelor of Science from Monash University, is a fellow of the Actuaries Institute and a fellow of ASFA.

Ms Berends is also an independent non-executive director of ASX listed Pinnacle Investment Management Group Limited and of listed investment companies Antipodes Global Investment Company Limited, Plato Income Maximiser Limited and Spheria Emerging Companies Limited. She is also a company appointed director of Qantas Superannuation Limited.

The Board unanimously (with Ms Berends abstaining) supports the re-election of Ms Berends and recommends that Shareholders vote in favour of Resolution 2.

#### **Resolution 3: Re-election of David Wright**

David Wright joined the Board as an independent, Non-executive Director in 2018 and is also Chair of the Investment Committee.

Mr Wright is a Managing Partner and joint founder of Zenith Investment Partners ("Zenith"). He established Zenith in October 2002 and has extensive investment industry experience. His role includes overall responsibility of the business and remains closely involved in servicing the firm's investment consulting clients with portfolio construction, management and monitoring advice.

Prior to establishing Zenith, he held senior positions within the financial services industry including IWL Limited (Head of Research), an ASX listed company in which he was also a significant equity holder. He was instrumental in building and further developing IWL's managed investment research methodology and process and expanding the group's distribution of research to financial advisers. Other roles included Associate Director and Head of Managed Funds research at Lonsdale Limited and an analyst with the Advisor Group, a national financial planning group. He has extensive experience researching, assessing and rating many forms of managed investments including, unlisted managed funds, listed managed investments including LIC's, ETF's, ETMF's and property syndicates. He is also a former practitioner lecturer of the Securities Institute of Australia (now FINSIA).

Mr Wright is also currently a director of Zenith Investment Partners Pty Ltd, Zenith Partners Group Pty Ltd, Zenith Investment Partners NZ Limited, Zenith CW Pty Ltd and ZIP Holdco Pty Ltd.

The Board unanimously (with Mr Wright abstaining) supports the re-election of Mr Wright and recommends that Shareholders vote in favour of Resolution 3.

#### Resolution 4: Re-election of Christopher Cuffe AO

Christopher Cuffe joined the Board as an independent, Non-executive Director and Chairman in 2018 and is also a member of the Investment Committee.

Mr Cuffe entered the fund management industry in 1985. In 1988, he joined Colonial First State where he was CEO from 1990 until 2003. In 2003, he became CEO of the listed Challenger Group.

He holds a Bachelor of Commerce from the University of New South Wales and a Diploma from the Securities Institute of Australia. He is a Fellow of the Chartered Accountants in Australia and New Zealand, a Fellow of the Institute of Company Directors and an Associate of the Financial Services Institute of Australasia. In October 2007 Mr Cuffe was inducted into the Australian Fund Manager's RBS Hall of Fame for services to the investment industry.

Mr Cuffe is currently involved in a portfolio of activities in the investment and non-profit sectors which include: member of the investment committee of UniSuper (which provides superannuation services to employees of Australia's higher education and research sector); member of the investment committee of the Paul Ramsay Foundation; Chairman of Australian Philanthropic Services (a not for profit organisation which inspires, facilitates and educates Australia's high net worth community and the professional advisers that support them about effective philanthropy); Director of various listed companies including Global Value Fund Limited, Antipodes Global Investment Company Limited, Argo Investments Limited; and founder, director and manager of Third Link Growth Fund.

The Board unanimously (with Mr Cuffe abstaining) supports the re-election of Mr Cuffe and recommends that Shareholders vote in favour of Resolution 4.

#### **GLOSSARY**

Throughout this Explanatory Memorandum the following various words and phrases are capitalised and the definitions of these capitalised words and phrases are set out below:

- "Annual General Meeting" means the meeting convened by the Notice of Meeting;
- "Annual Report" means the annual financial report for the year from 1 July 2019 to 30 June 2020;
- "ASIC" means the Australian Securities & Investments Commission;
- "ASX" means ASX Limited (ACN 008 624 691);
- "ASX Listing Rules" or "Listing Rules" means the Official Listing Rules of the ASX;
- "ASX Principles" means the ASX Corporate Governance Principles and Recommendations (3rd edition);
- "Board" means the board of Directors of the Company;
- "Chairman" means chairman of the annual general meeting;
- "Closely Related Party" of a member of the Key Management Personnel means:
  - (a) A spouse or child of the member;
  - (b) A child of the member's spouse;
  - (c) A dependant of the member or the member's spouse;
  - (d) Anyone else who is one of the member's family and may be expected to influence the member, or be influenced by the member, in the member's dealing with the entity;
  - (e) A company the member controls; or
  - (f) A person prescribed by the Corporation Regulations
- "Company" or "HM1" means Hearts and Minds Investments Limited ACN 628 753 220;
- "Constitution" means the Company's constitution;
- "Corporations Act" means the Corporations Act 2001 (Cth);
- "Corporations Regulations" means the Corporations Regulations 2001 (Cth);
- "Directors" means the current Directors of the Company;
- "Explanatory Memorandum" means this Explanatory Memorandum as modified or varied by any supplementary Memorandum issued by the Company from time to time;
- "Key Management Personnel" or "KMP" has the same meaning as in the accounting standards and broadly includes those persons having authority and responsibility for planning, directing and controlling the activities of the Company, directly or indirectly, including any Director (whether executive or otherwise) of the Company;
- "Meeting" or "Annual General Meeting" means the annual general meeting convened by this Notice;
- "Notice" or "Notice of Meeting" means the notice convening the annual general meeting of the Company to be held on 23 November 2020 which accompanies this Explanatory Memorandum;
- "Proxy Form" means the proxy form that is enclosed with and forms part of this Notice;
- "Remuneration Report" means the remuneration report set out in the Directors' Report section of the Company's Annual Report for the year from 1 July 2019 to 30 June 2020;
- "Resolution" means a resolution in the form proposed in the Notice of Meeting;
- "Shareholder" means a registered holder of a Share in the Company;



#### All Correspondence to:

By Mail Boardroom Pty Limited

GPO Box 3993

Sydney NSW 2001 Australia

**By Fax:** +61 2 9290 9655

Online: www.boardroomlimited.com.au

By Phone: (within Australia) 1300 737 760

(outside Australia) +61 2 9290 9600

| To attend the AGM online, please visit: | https://web.lumiagm.com/380056983 |
|---|-----------------------------------|
| Voting Access Code (VAC):               |                                   |

#### YOUR VOTE IS IMPORTANT

For your vote to be effective it must be recorded before 3:00pm (AEDT) on Saturday, 21 November 2020.

#### ■ TO VOTE ONLINE

STEP 1: VISIT https://www.votingonline.com.au/hm1agm2020

STEP 2: Enter your Postcode OR Country of Residence (if outside Australia)

STEP 3: Enter your Voting Access Code (VAC):



**BY SMARTPHONE** 

Scan QR Code using smartphone QR Reader App

## TO VOTE BY COMPLETING THE PROXY FORM

#### STEP 1 APPOINTMENT OF PROXY

Indicate who you want to appoint as your Proxy.

If you wish to appoint the Chair of the Meeting as your proxy, mark the box. If you wish to appoint someone other than the Chair of the Meeting as your proxy please write the full name of that individual or body corporate. If you leave this section blank, or your named proxy does not attend the meeting, the Chair of the Meeting will be your proxy. A proxy need not be a securityholder of the company. Do not write the name of the issuer company or the registered securityholder in the space.

#### Appointment of a Second Proxy

You are entitled to appoint up to two proxies to attend the meeting and vote. If you wish to appoint a second proxy, an additional Proxy Form may be obtained by contacting the company's securities registry or you may copy this form.

To appoint a second proxy you must:

(a) complete two Proxy Forms. On each Proxy Form state the percentage of your voting rights or the number of securities applicable to that form. If the appointments do not specify the percentage or number of votes that each proxy may exercise, each proxy may exercise half your votes. Fractions of votes will be disregarded.

(b) return both forms together in the same envelope.

#### STEP 2 VOTING DIRECTIONS TO YOUR PROXY

To direct your proxy how to vote, mark one of the boxes opposite each item of business. All your securities will be voted in accordance with such a direction unless you indicate only a portion of securities are to be voted on any item by inserting the percentage or number that you wish to vote in the appropriate box or boxes. If you do not mark any of the boxes on a given item, your proxy may vote as he or she chooses. If you mark more than one box on an item for all your securities your vote on that item will be invalid.

#### Proxy which is a Body Corporate

Where a body corporate is appointed as your proxy, the representative of that body corporate attending the meeting must have provided an "Appointment of Corporate Representative" prior to admission. An Appointment of Corporate Representative form can be obtained from the company's securities registry.

#### STEP 3 SIGN THE FORM

The form **must** be signed as follows:

**Individual:** This form is to be signed by the securityholder.

Joint Holding: where the holding is in more than one name, all the securityholders should sign

**Power of Attorney:** to sign under a Power of Attorney, you must have already lodged it with the registry. Alternatively, attach a certified photocopy of the Power of Attorney to this form when you return it.

**Companies:** this form must be signed by a Director jointly with either another Director or a Company Secretary. Where the company has a Sole Director who is also the Sole Company Secretary, this form should be signed by that person. **Please indicate the office held by signing in the appropriate place.** 

#### STEP 4 LODGEMENT

Proxy forms (and any Power of Attorney under which it is signed) must be received no later than 48 hours before the commencement of the meeting, therefore by **3:00pm (AEDT) on Saturday, 21 November 2020.** Any Proxy Form received after that time will not be valid for the scheduled meeting.

#### Proxy forms may be lodged using the enclosed Reply Paid Envelope or:

■ Online https://www.votingonline.com.au/hm1agm2020

**■ By Fax** + 61 2 9290 9655

By Mail Boardroom Pty Limited

GPO Box 3993, Sydney NSW 2001 Australia

Cydney 14047 2001 Additum

In Person Boardroom Pty Limited Level 12, 225 George Street,

Sydney NSW 2000 Australia

## **Hearts and Minds Investments Limited**

ACN 628 753 220

|  |   |  | Your Address  This is your address as it appears on the company's share register If this is incorrect, please mark the box with an "X" and make the correction in the space to the left. Securityholders sponsored by a broker should advise their broker of any changes.  Please note, you cannot change ownership of your securities using this form. |  |
|--|---|--|---|--|
| PROXY FORM   |   |  |   |  |
| STEP 1   | APPOINT A PROXY   |  |   |  |
| I/We being a m   | ember/s of Hearts and Minds Investments                             | Limited (Company) and entitled to attend and vote h  | hereby appoint:   |  |
|  | the Chair of the Meeting (mark box)                                 |  |   |  |
|  | NOT appointing the Chair of the Meeting as your proxy below         | your proxy, please write the name of the person or   | body corporate (excluding the registered securityholder) you are  |  |
|  |   |  |   |  |
| Company to be  |   | 2020 at 3:00pm (AEDT) and at any adjournment of  | he Meeting as my/our proxy at the Annual General Meeting of the f that meeting, to act on my/our behalf and to vote in accordance   |  |
| the Meeting be   | comes my/our proxy by default and I/we hav                          | re not directed my/our proxy how to vote in respect of   | ppointed the Chair of the Meeting as my/our proxy or the Chair of of Resolution 1, I/we expressly authorise the Chair of the Meeting neration of a member of the key management personnel for the   |  |
|  |   | favour of all Items of business (including Resolution an item, you must provide a direction by marking the | n 1). If you wish to appoint the Chair of the Meeting as your proxy e 'Against' or 'Abstain' box opposite that resolution.  |  |
| STEP 2 VOTING DIRECTIONS  * If you mark the Abstain box for a particular item, you are directing your proxy not to vote on your behalf on a show of hands or on a poll and your vote will not be counted in calculating the required majority if a poll is called. |   |  |   |  |
|  |   |  | For Against Abstain   |  |
| Resolution 1   | Adoption of Remuneration Report                                     |  |   |  |
| Resolution 2   | Re-election of Director – Ms Lorraine Bere                          | ends   |   |  |
| Resolution 3   | Re-election of Director – Mr David Wright                           |  |   |  |
| Resolution 4   | Re-election of Director – Mr Christopher C                          | Cuffe  |   |  |
|  |   |  |   |  |
|  |   |  |   |  |
| STEP 3   | SIGNATURE OF SECURITYH<br>This form must be signed to enable your o |  |   |  |
| Indi   | vidual or Securityholder 1  | Securityholder 2   | Securityholder 3  |  |
|  |   |  |   |  |
| Sole Direct  | or and Sole Company Secretary                                       | Director   | Director / Company Secretary  |  |
| Contact Name   |   | Contact Daytime Telephone  | Date / / 2020   |  |